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62.43 Index"

Cashman Nurseries, Inc.

OWATONNA, MINNESOTA

No. 526 **

June 1, 1951

PRICE LIST

HARDY
NURSERY
STOCK

For Delivery Spring 1952



1200 ACRES \$\frac{1}{2}\$
Minnesota's Largest

FOUNDED 1898 Our 54th Year

Cashman Nurseries, Inc.

OWATONNA, MINNESOTA

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SALESMEN must teach customers how to successfully plant nursery stock:

- 1. Call for stock on delivery day.
- 2. Soak 24 hours to 40 hours in water before planting.
- 3. Prune the tips off the roots.
- 4. Plant in roomy holes.
- 5. Tramp the ground firmly around the roots.
- 6. Do not put manure in the holes.
- 7. Water amply before and after planting.
- 8. Cut limbs back on all stock except Cut Leaf Birch and Evergreens.
- 9. Mulch trees heavily with grass or straw on top of the ground to keep the moisture in the soil.
- Fruit, Mountain Ash, all Elm except American, Schwedleri & Norway Maple Trees must be wrapped with paper for winter protection.
- 11. Spray fruit trees each year.
- 12. Keep out weeds and cultivate ground.

Cashman Nurseries, Inc.

PRICE LIST

for Minnesota, North Dakota, South Dakota, Nebraska, Iowa, Wisconsin, Montana, Illinois and Michigan.

TERMS

Minimum down payment with order, 25%. Balance to be paid on day of delivery. Order for Replacement must include 100% cash payment.

Promises of credit after day of delivery by note or open account are the responsibility of salesmen and same to be deducted from his Spring Settlement.

No orders cancelled or reduced after they are accepted (see terms on order). If customer lives in a town or city, street address must appear on order. If customer lives in country, rural route number should be written in. Orders must be signed by both customer and salesman. Both original and duplicate copy of order must correspond exactly. Send original (Blue) to Office.

Minimum order \$5.00. Add \$1.00 packing charges on orders under \$5.00.

No Transportation Charges if delivery made by our truck to a community delivery station, otherwise we ship freight or express C. O. D. We do not deliver to customer's premises.

Add 25% for stock personally selected by salesman or customer at Nursery.

Salesmen are charged back for difference when they make sales below list prices.

We do NOT plant. We make No Fall Deliveries. We Guarantee to deliver at the proper time for Spring planting, but promise no definite delivery date.

Our warranty is printed on back cover.

Customer agrees that the order is not subject to countermand unless request for same is accompanied by a draft for 50% of the purchase price (with credit for down payment) to cover cost of sale, reserving stock and liquidated damages. Customer then has option of cancelling obligation or having us hold order over until next year. Request must be received by March 1st.

APPLES & CRAB APPLES

		3-4'	4-5'	5-7'	
	1 to 5	\$2.25	\$2.75	\$3.25	each
		2.00	2.50	3.00	each
12	or more	1.50	2.00	2.50	each

(LISTED IN ORDER OF RIPENING)

SUMMER VARIETIES	FALL VARIETIES	WINTER VARIETIES
Anoka	Beacon	N. W. Greening
-Yellow	Goodhue	Golden Delicious
Transparent	Wealthy	Delicious
-Mantet	Hibernal	Bayfield
Erickson	-Wolf River	Malinda
Oriole	Pattens Greening	Perkins #72
(Minn. #714)	Anisim	"Lakeland"
- Duchess	- Minjon	-Minnesota #790
Minnesota	-McIntosh	Red Wing
Red Duchess	Victory	Rhoda
	Cortland	Haralson
		Prairie Spy
		Fireside
		Redwell

CRAB APPLES

SUMMER VARIETIES FALL VARIETIES

Early Strawberry
Florence
Dolgo

Whitney

Dartt's Hybrid

Hyslop Flame

Transcendent Virginia

Yellow Siberian Chestnut Crab

HARDY FIVE-IN-ONE APPLES

4-5' 5-7' Each \$5.00 \$6.00

Two buds of each of the following varieties: Beacon, Fireside, Minjon, Prairie Spy and Wealthy. Trees are trimmed before shipping. Advise customer not to prune.

HARDY MANCHURIAN APRICOTS

Mandarin — Scout	- Sing	— Zun
	3-4'	4-5'
1 to 5	\$2.75	\$3.25
6 to 11	2.50	3.00
12 or more	2.00	2.50

(At least two varieties required for polination)

CHERRIES

RED SOUR PIE CHERRIES	RED
-----------------------	-----

Northstar (Minn. #58)—Early Richmond—Montmorency

	5-6'	6-8'
1 to 5	\$3.50	\$4.00
6 to 11	3.00	3.50
2 or more	2.50	3.00

DWARF BUSH CHERRIES

Black Beauty — Brooks — Sioux

18-24" 2-3'
1 to 5\$2.50 \$3.00
6 to 112.25 2.75
12 or more2.00 2.50

KOREAN CHERRIES

NANKING CHERRIES

Orient (Minnesota #63)

		2-3'	3-4'
	1 to 5	\$2.50	\$3.00
	6 to 11	2.25	2.75
12	or more	2.00	2.50

CHERRY-PLUM HYBRIDS

HARDY PEARS

PEACHES

Elberta — Marquette

				-	
				3-4'	4-5'
	1	to	5	 \$2.50	\$3.00
					2.50
12	or	me	ore	 1.50	2.00

JUMBO HYBRID PLUMS

12	3-4' 1 to 5\$2.50 6 to 11 2.00 or more 1.50	4-5' \$3.00 2.50 2.00	5-6' \$3.50 3.00 2.50
Bruce	LaCrescent	Toka	
Ember	Pipestone	Underw	vood
Fiebling	Red Coat	Waneta	ı
-Golden Rod	Superior	Kaga *	
-Hanska	-Surprise *	South	Dakota
-Kahinta	Tonka	#2	7 *

EUROPEAN TYPE PLUM

Mount Royal—Blue. Same price as Jumbo Hybrid Plums.

CURRANTS

Very strong well branched two year plants

1 or 2	3 to 5	6 or more
Red Lake—Red\$1.50	\$1.25	\$1.00 each
White Grape—Transparent 1.25	1.00	.75 each

GOOSEBERRIES

Pixwell	(Red)	\$2.00	\$1.75	\$1.50 e	each
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RED RASPBERRIES

12	25	50	100
\$5.00	\$9.00	\$17.00	\$32.00

Indian Summer, Everbearing, two crops.

Latham, Best Commercial and home variety, late.

Newburgh, Heaviest cropper, late. Chief, Early, Excellent in North.

-Sunrise, Earliest bearing, good variety.

Taylor, Late, large, vigorous.

(* Polinizer)

BLACK AND PURPLE RASPBERRIES

6	12	25	50	100	
\$3.00	\$5.50 \	\$10.00	\$18.00	\$35.00	
Cumberland,	Black — C	olumbian,	Purple -	- Sodus,	Purple

BLACKBERRIES

	12	25	50	100	
	\$5.00	\$9.00	\$17.00	\$32.00	
Alfred,	Large - Sr	yder,	Medium —	Dewberry,	Lucretia

STRAWBERRIES

JUNE BEARING VARIETIES Blakemore — Premier — Senator Dunlop — Fairfax						
	25	50	100	200	300	
	\$2.00	\$3.50	\$6.00	\$11.00	\$15.00	
EVERBEARING VARIETIES Big Gem — Mastodon — Evermore (1166)						
	25	50	100	200	300	
	\$3.50	\$6.00	\$10.00	\$19.00	\$27.00	
Red	Rich			25 \$5.00	50 \$ 9.00	100 \$15.00
	Rich — P			•	12.00	20.00

GRAPES

1 to 5	6 to 11	12 or more
\$1.00	\$.75	\$.50 each
Alpha (Blue)		edonia (Blue)
Beta (Blue)	$-\mathbf{M}$	oon Beam (White)
Blue Jay (Blue)	Mo	ore's Early (Blue)
-Concord (Blue)	-Ni	agara (White)
Dakota (Red)	Re	d Amber (Red)

MISCELLANEOUS GARDEN ROOT CROPS

ASPARAGUS	1 to 5	6 to 11	12 to 49	50 or 1	more
Paradise	\$.25	\$.20	\$.19	\$.18	each
Washington		.20	.19	.18	"
RHUBARB					
Common	75	.65	.50	.40	99
McDonald	1.25	1.15	1.00	.75	"
Canada Red	1.50	1.40	1.25	1.00	,,
Valentine	1.50	1.40	1.25	1.00	**
HORSE RADISH	50	.45	.40	.30	"

ORNAMENTAL TREES & SHRUBS TREE FORM SPECIMENS

A	lmey	Flower	ring (Crab (Sold	out))
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,			
	4-5'	5-6'	6-8'
Amur Maple\$	3.00	\$4.00	\$5.50
Betchels Flowering Crab		4.00	5.50
Dolgo Crab, Flowering Crab	3.00	3.50	4.00
Flame Crab, Flowering Crab	3.00	3.50	4.00
Hopa, Flowering Crab		4.50	5.00
2-3' 3-4'	4-5'		
Double Flowering Plum			
(Prunus triloba)\$3.50 \$4.00			
Hydranga tree form 5.00 6.00			
Purple Leaf Plum			

Cistena or Newport 3.00 3.50 4.00

FLOWERING SHRUBS—SPE	CIMEN	QUA	LITY
12-18"	18-24"	2-3'	3-4'
ALPINE CURRANT\$1.75	\$2.25	\$3.00	
BARBERRY THUNBERGI 1.25	1.50	2.00	
Red Leaf 1.75	2.25	3.00	
Columnberry 1.75	2.25	3.00	
15-18"	18-24"	2_2/	3-4'
BUCKTHORN 1.25	1.75		9-4
BUFFALO BERRY 1.50	2.00	2.50	
BUSH CHERRIES, Hansen 2.00	2.50	3.00	
BLACKHAW 1.75	2.25	2.75	
BUTTERFLY BUSH (Buddleia) 1.75			
COTONEASTER	1.50	2.00	2.50
CURRANT Yellow Flowering	1.50	2.00	2.50
3	0.50		
CRANBERRY High Bush 1.75	2.50	3.00	
DOGWOOD Red Twig	1.50	2.00	2.50
Varigated Leaf	2.00	2.50	3.00
Yellow Twig	1.50	2.00	2.50
ELDER American	1.00	1.50	2.00
Cut Leaf	1.50	2.00	2.50
Golden Red European	$2.00 \\ 1.50$	$2.50 \\ 2.00$	$3.00 \\ 2.50$
	1.00	2.00	2.50
EVONYMUS ALATUS— Dwarf	3.00	3.50	
FLOWERING ALMOND	2.00	2.50	3.00
Specify pink or white blossoms			
FORSYTHIA—			
Weeping (f. suspensa)	2.00	2.50	3.00
Fortune (c. s. fortuni)	2.00	2.50	3.00
Border (f. s. intermedia)	2.00	2.50	3.00
HONEYSUCKLE— Morrow (L. Morrowi) White Belle	2.00	2.50	3.00
(L. belle albida)	1.50	2.00	2.50
Tatarian Specify red, pink			
white blossoms	1.50	2.00	2.50
Zabeli	2.00	2.50	3.00
HYDRANGEA P. G. (H. 12-18"	18-24"	2-3'	
Particulata grandiflora) 1.75	2.50	3.00	
Hills of Snow (H. arbores-	2.00	5.00	
cens grandiflora) 1.75	2.50	3.00	
JAPANESE QUINCE			
(Cydonia Japonica)	2.00	2.50	3.00

FLOWERING SHRUBS — Con't.

	15-18"	18-24"	2-3'	3-4'
LILAC—Common		1.25	2.00	2.50
Specify white or purple k	olossoms		0.50	
Persian Purple		2.00	2.50	
Josica	1.75	$\begin{array}{c} 2.50 \\ 2.25 \end{array}$	$\frac{3.00}{2.75}$	
RothomagensisVillosa (late)	. 1.10 2.25	2.25 2.75	3.25	
Grafted French			3.25	
			0.20	
Charles X Ludwig Spaeth	Drog (Le Gray		
Madam Lemoine				
Madein Benone	OHOS.	0019		
MOCKORANGE (Philadelph				
(Commonly called Syrings	a)			
Sweet Mockorange				
(Coronarius)		1.75	2.25	2.75
Minn. Snowflake		2.75	3.25	4.25
Golden Mockorange		2.75	3.50	
Lemoine		$\frac{2.00}{2.50}$	$\frac{2.50}{3.00}$	
Virginal Mockorange	. 2.00	2.50	3.00	
NINEBARK Dwarf	1.25	1.75	2.50	
PURPLE LEAF PLUM				
(Cistena)	2.00	2.75	3.00	
		2.10	0.00	
RUSSIAN OLIVE		1.00	1.50	2.00
SIBERIAN PEA SHRUB—	•			
Caragana		1.00	1.50	2.00
SNOWBALL—Common		2.75	3.25	
Arrowood (Vib. dentatum)	1.50	2.00	2.50	
	12-18"	18-24"	2-3'	3-4'
SNOWBERRY—White	1.00	1.50	2.00	
Red (Coralberry)		1.50	2.00	
SPIREA—	1 50	0.05	0.00	
Anthony Waterer		2.25	3.00	
Billard Froebel		$1.50 \\ 1.50$	$\frac{2.00}{2.00}$	
Snow Garland		$\frac{1.30}{2.00}$	2.50	
Thunberg		2.00	2.50	
Ural False Spirea	1.50		2.50	
Van Houtte		1.25	1.50	
		4 50	• • • •	0.50
SUMAC—Cut Leaf		$1.50 \\ 1.50$	2.00	2.50
Smooth Leaf	•	1.50	2.00	2.50
SYRINGA (See Mockorange	e)			
TAMARIX		.1.75	2.25	2.75
		0.50	0.00	
WEGELIA—Eva Rathke		2.50	3.00	
Rosea	. 1.50	2.00	2.50	
WAYFARING TREE—				
(Viburnum lantana)	2 25	2.75	3.25	
(vibuinuiii laiivalla)	2.20	A. 10	0.20	

HEDGES

(F) denotes flowering; (S) Snowtrap and shelterbelt Price of 25-Bundle, ½ of 50 Price

		24 or less each	50 bundle	100 bundle
BARBERRY—(S)				
Green Japanese	12-15"	\$.60	\$27.50	\$50.00
(Transplants)	15-18"	.85	38.50	70.00
	$\mathbf{18\text{-}24}^{\prime\prime}$	1.20	55.00	100.00
Red Japanese	12-15"	1.50	70.00	125.00
(Transplants)	15-18"	1.75	82.50	150.00
_				
BUCKTHORN (S)	12-18"	.35	16.50	30.00
	18-24"	.45	22.00	40.00
	2-3'	.55	27.50	50.00
BUFFALO BERRY	2-3'	.45	22.00	40.00
(S)	3-4'	.55	27.50	50.00
	10 10"	0.0	0 = 0	4~00
CARAGANA	12-18"	.20	8.50	15.00
Arborescens (S)	18-24"	.25	11.00	20.00
	2-3'	.30	13.50	25.00
	3-4'	.35	16.50	30.00
CURRANT—Alpine	12-15"	.95	45.00	85.00
•	15-18"	1.20	55.00	100.00
	18-24"	1.60	75.00	125.00
	10 10"	0.0	40.00	77.00
COTONEASTER (S)	12-18"	.90	42.00	75.00
	18-24"	1.20	55.00	100.00
DOGWOOD (S) (F)-	-			
Red Twig	18-24"	.85	38.50	70.00
Yellow Twig	18-24"	.85	38.50	70.00
HEDGEWOOD	12-18"	.20	0 50	15.00
Chinese (S)	18-24"	.25	$\begin{array}{c} 8.50 \\ 11.00 \end{array}$	$15.00 \\ 20.00$
Cimicse (B)	10-21	.20	11.00	20.00
HONEY LOCUST	12-18"	.20	8.50	15.00
(S)	18-24"	.25	11.00	20.00
	2-3'	.30	13.50	25.00
HONEYSUCKLE	12-18"	.50	22.50	40.00
Tatarian (S) (F)	18-24"	.65	30.00	55.00
		.00	50.00	55.00
LILAC	18-24"	1.20	55.00	100.00
Common (S) (F)	2-3'	1.35	65.00	120.00
Persian (S) (F)	18-24"	1.20	55.00	100.00
	2-3'	1.35	65.00	120.00
MOCKODANCE	40.04			
MOCKORANGE (F)		1.20	55.00	100.00
	2-3'	1.35	65.00	120.00
PRIVET—				
Amur River North	18-24"	.60	27.50	50.00
(Not for N. Minn.)		.75	35.00	65.00
ROSE, Hansa	12-18"	1.20	55.00	100.00
(Red) (F)	18-24"	1.35	65.00	120.00

HEDGES — Con't.

Rose,		24 or less each	50 bundle	100 bundle
Hugonis (Yellow)	12-18"	1.20	55.00	100.00
Father Hugo (F)	18-24"	1.35	65.00	120.00
Multiflora (S)	12-18"	.25	8.50	15.00
	18-24"	.30	10.00	18.00
RUSSIAN-	12-18"	.15	7.00	12.50
MULBERRY (S)	18-24"	.20	8.50	15.00
RUSSIAN OLIVE	12-18"	.20	8.50	15.00
	18-24"	.25	11.00	20.00
	2-3'	.35	16.00	28.00
SNOWBERRY—				
White or Red (F)	18-24"	1.00	44.00	80.00
SPIREA	18-24"	.60	27.50	50.00
VAN HOUTTE (F)		.70	32.50	60.00
TRUE HEDGE				
COLUMNBERRY	15-18"	1.50	75.00	145.00

ROSES

Each	3	6	12
\$2.60	\$7.50	\$13.50	\$25.00

Color of Blossoms

(C) denotes crimson; (P) Pink; (R) Red; (W) White; (Y) Yellow

Frau Karl Druschke (W) General Jacqueminot (R) Grus En Tiplitz (R) Harrison Yellow (Y) Paul Heyron (P) Red Radiance (R)

Hybrid Perpetual Roses— | Hybrid Hardy Rugosa Roses

Do not require protection. Ideal for Minn. and N. Dakota. Amelia Gravereaux (R) Belle Poitevine (R) Conrad F. Meyer (P) Hansa (R) Hugonis (Y) Sir Thomas Lipton (W) F. J. Grootendorst (R)

Floribunda Roses-

Everblooming, Masses of Huge Blossoms. Low Bush. Ideal for Borders. Specify-Red, Pink, White or Yellow.

Dwarf Roses-

Specify-Red, Pink or White. Baby Rambler.

CLIMBING ROSES—(See Page 10)

MULTIFLORA ROSE—See Hedges, this page.

ORNAMENTAL VINES

(T) clings to wood or wire tre	ellis, (M) o	elings to 1	nasonry,
	1	3	6
BITTERSWEET (T)	\$1.50	\$3.75	\$6.00
CLEMATIS (T)			
Jackmani (Purple)	3.00	8.00	15.00
Madame Ed Andre (Red)	3.00	8.00	
Henryi (White)	3.00	8.00	15.00
GRAPE—Moon Beam (T)	1.00	2.25	4.50
HONEYSUCKLE (T)			
Hall's Japan	1.50	3.75	6.00
Gold Flame	2.50		11.25
Scarlet Trumpet	1.50	3.75	6.00
AMPELOPSIS—			
Boston Ivy (Vetchi)	2.00	5.50	10.00
Engelmani Ivy (M)	1.50	3.75	6.00
American Ivy, Woodbine,			
Virginia Creeper (T)	1.50	3.75	6.00
TRUMPET CREEPER—			
(Bignonia Radicans)	1.50	3.75	6.00
CLIMBING ROSES (T)	2.60	7.50	13.50
Blaze Rose—Patented		Rambler,	
Paul's Scarlet Climber		Perkins,	
Baltimore Belle, White		Perkins,	
Climbing American Beauty, Red	Dorothy	Perkins,	Pink

PERENNIAL FLOWERS

	II I LOWI	2100	
PEONIES, #1 quality Divisions	1 to 5 each	6 to 11 each \$1.40	12 or more dozen \$15.00
Clumps Specify: Pink, White,	2.50	2.35	26.00
HARDY CHRYSANTHEM	UMS		
#1 quality Bronze, Maroon, Pink, Ro		.90 ellow.	10.00
Low Growing Cushion for Specify "Cushion" and			
Taller Growing for back Specify "Tall" and Co		.90	10.00
Special—Our assortment assorted colors-			

quality. S	ld by color on pecify Lavend e or Salmon	ler, Pink,	.90	10.00
BLEEDING	HEART, #1	quality 2.00	1.80	20.00
Iris Regal Lily Tiger Lily Columbine Delphinium Annuals		s are not ava only items lis	•	

ROSS ROOT FEEDERS

Root Feeder, Postage incl	uded\$4.25
Starter Cartridge, 10-57-17	Box of 12 1.00
Neutral Cartridge 8-16-8	Box of 12 1.00
Acid Cartridge 10-20-20	Box of 12 1.00

ORNAMENTAL AND SHADE TREES

WEEPING TREES—			
	5-6'	6-8'	8-10'
Cut Leaf Birch (White Bark)	\$7.00	\$8.50	\$12.00
Niobe Willow,	0.50	4.50	C 00
(Golden Yellow Bark) Hardy	3.50	4.50	6.00
Wisconsin Willow (Green Bark)	4.00	5.00	7.00
NUT TREES—	4-5'	5-6'	6-8'
Walnut, Thomas	\$4.00	\$5.00	\$7.50
Butternut	. 5.00	8.00	

EXTRA LARGE SHADE TREES

ELM, American 1¾-2" cal. \$15.00	2-2½" cal. \$20.00
MAPLE, Hard, Rock or Sugar	1¾-2" cal. 17.00
MAPLE, Norway	1¾-2" cal. 17.00
POPLAR, Lombardy	1¾-2" cal. 5.50

SHADE TREES— (S) denotes Stree	5-6' t (L)	6-8' Lawn	8-10' planting	10-12′
American Linden, Basswood (S-L)	\$5.00	\$7.50	\$11.00	
Ash, Green (S-L)	4.00	5.50	7.50	
Birch, White, Canoe, Pap				
	5.00	6.50	8.50	
Box Elder (S-L) Buckeye (Horse Chestnu	3.00	4.00	5.50	
Buckeye (Horse Chesthu	7.50	10.00		
Catalpa, Speciosa (L)	5.00	6.50	8.50	
Elm, American (S-L)	3.00	4.50	6.50	8.00
Elm, Lake City Budded	(S-L) 5.00	7.00	8.50	10.00
Elm, Mpls. Budded (S-L) 5.00	7.00	8.50	10.00
Elm, Moline Budded (S-I		77.00	0.50	10.00
Elm Chinago (C.I.)	5.00	7.00 4.00	8.50	10.00 7.00
Elm, Chinese (S-L)	3.00		5.50	
Hackberry (S-L)	5.00	7.00	8.50	10.00
Locust, Black (L)		3.50	5.00	
Locust, Honey-Thornless	5.00	8.00	9.50	
Maple, Hard, Rock or Su	gar (S	-L) 8.00	10.00	12.50
Maple, Norway (S-L)	5.00	8.00	10.00	12.50
Maple, Schwedler, Branch			12.00	
Maple, Schwedler, Whips	(L)			
	5.50	7.00	10.00	
Maple, Crimson King (L		ld out	1952 seaso:	n
Maple, Soft or Silver (S-	3.00	4.50	6.00	8.00
Mountain Ash, Am. Low		7.00	0.50	
Mountain Ash Europe	5.00	7.00	8.50	
Mountain Ash, European	5.00	$\frac{(L)}{7.00}$	8.50	
Oak, Pin (S)	10.00	12.50	17.00	
Poplar, Bolleana (S-L)	3.00	4.50	6.50	
Poplar, Cottonwood (S-I	را) 2.00	3.00	4.00	
Poplar, Lombardy (S-L)	1.25	2.25	3.00	4.00
Poplar, Carolina (Norwa			4.00	
Poplar, Silver Leaf (S-I		E 00		
Willow Coldon (I)	4.00	5.00	7.50	
Willow, Golden (L)	3.50	3.75	5.00	

HARDY FOREST TREE SEEDLINGS For WINDBREAKS and SHELTER BELTS

(Also see Hedges Page 8 for Snow Catch Stock) Bundled in 25-50-100. Bundles Not Broken.

PRICES PER 100						
	12-18"	18-24"	2-3'	3-4'	4-5'	
ASH, Green	\					
BOX ELDE	R)					
ELM, Amer.	\$10.00	\$12.50	\$16.00	\$22.00	\$32.00	
ELM, Chines	se					
MAPLE, So	ft)					
CARAGANA	12.50	15.00	20.00	25.00		
COTTONWO	OD, Nurse	ery Grow				
			16.00	20.00	25.00	
LOCUST, B						
	10.00	12.50	16.00	22.00		
LOCUST, H		10.50	10.00	00.00		
	10.00	12.50	16.00	22.00		
MULBERRY	7, RUSSIA 10.00	N 12.50	16.00			
PLUM		15.00	20.00			
	12.50			20.00	25.00	
POPLAR, C	•	orway)	16.00	20.00	25.00	
POPLAR, L	•			40.00	55.00	
RUSSIAN C	15.00	20.00	25.00			
WILLOW, O			20.00			
WILLOW, C	12.50	e 15.00	20.00	25.00		
WILLOW, O		10.00	20.00	20.00		
WILLOW, C	12.50	15.00	20.00	25.00		
WILLOW, I						
	14.00	17.00	22.00	27.00		

EVERGREEN SEEDLINGS

BARE ROOT, Shipped in Moss		
25	50	100
Black Hill Spruce only. 6-9" Once transplanted\$15.00	\$25.00	\$40.00
DOT CDOMM China I will some ball of	a a matile	

POT GROWN, Shipped with own ball of earth.
Twice Transplanted. Highly recommended

Black	Hill Spri	uce, Pon	iderosa I	ine, Virg	giniana J	uniper
		6-8"			8-10"	
Each	1-24 \$1.10	25-49 \$1.00	50 up \$.90	1-24 \$1.35	25-49 \$1.25	50 up \$1.15
Colora Each	ado Spru \$1.40	1.30	\$1.10	\$1.65	\$1.50	\$1.40

FANCY ORNAMENTAL EVERGREENS

Specimen Evergreens are all balled and burlapped in their own earth, low growing varieties measured by width, upright varieties measured by height.

Low Growing (Widt	th)	15-18"	18-24"	24-30"
Mugho Dwarf Pine\$9.00			\$11.00	\$13.50
Andorra Juniper (Creep	oing)	9.00	11.00	13.50
Pfitzer Juniper (Prostr	ate)	9.00	11.00	13.50
Savin Juniper (Semi-Pro	strate)	9.00	11.00	13.50
Taxus (Jap. Yew) Sprea	ding	20.00	24.00	28.00
Globe Arbor Vitea (Sibe	erian) .	9.00	11.00	13.50
Upright Growing (H BLACK HILL SPRUCE	-			
18-24" 24-30 \$ 8.00 \$10.00		36-42" \$15.00		4-5' \$25.00
COLORADO BLUE SPR	CUCE			
Blue Shade 12.00 15.00	19.00	24.00	30.00	40.00
Semi-Blue Shade 10.00 12.00	16.00	20.00	25.00	35.00
Green Shade 9.00 11.00	14.00	17.50	22.00	30.00
WHITE SPRUCE (Supe 7.00 9.00	rior to 11.50	Norway) 14.00	18.00	24.00
DUNDEE JUNIPER 12.00	15.00	18.00	22.00	
JUNIPER SCOPULORU 8.00 10.00	M, (Silv 12.50	ver), (Gla 15.00	uca)	
JUNIPER VIRGINIA 8.00 10.00	12.50	15.00		
AMERICAN ARBOR VI 7.00 9.00	TEA, S 11.50	Sheared 14.00	18.00	24.00
PYRAMIDAL ARBOR V	VITEA 12.50	16.00		
WHITE PINE				

WHITE PINE

8.00 10.00

AUSTRIAN PINE

8.00 10.00

PONDEROSA PINE 8.00 10.00

Not available—Scotch Pine, Concolor Fir and Norway Spruce. Sell White Spruce instead of Norway.

Important Information

CASHMAN NURSERY PRODUCTS

- 1. Trees and plants that are perfect do not happen by chance. They result from painstaking, intelligent methods and persistent work, all of which takes money to bring about, particularly in the North where growth is not as rapid as in the South. To provide stock to withstand severe climatic conditions, it must be grown in the northern regions. Any tree or plant not adapted to our climate is very dear at any price, so don't be misled by cheap appealing catalog prices offering stock grown in tender climates.
- 2. A tree is no hardier than its root system. A tree may be a perfectly hardy variety, but unless it is grafted and grown on a hardy root stock, it will not prove satisfactory. CASHMAN TREES are grown on hardy Northern roots, and are much hardier than Southern grown understocks.
- 3. All hardy nursery stock is extremely scarce. The Cashman Nurseries' reputation for delivering high quality assures every salesman that his orders will be filled with the best in the sizes and varieties he sells. Our prices are in accord with the high quality of our guaranteed stock. Inferior grades of stock may be bought for less, but the successful salesman never experiences any difficulty in convincing his customers that cheap nursery stock is dear at any price.

VARIETIES & GRADES

- 4. Our price list includes the largest assortment of the best, strong growing varieties that are sure to give satisfaction. Do not sell varieties not in the list; we reserve the right to cut out of order items that are not listed. Be sure to write in sizes on orders, otherwise the order may be filled with smaller sizes.
- 5. Sizes listed in Price List are height above roots when shipped. The size listed after each variety is that considered proper for stock suitable for transplanting. The sizes vary according to the habit of growth of the shrub, as some are dwarf and others are medium or large in habit of growth.
- 6. The Grades offered represent all trees measuring not less than the smallest number listed and up to, but not including the largest number. For example, 18-24 inch evergreens include all measuring 18 inches and up to 24 inches, but a two foot item is included in the 24-30 inch grade. Six to eight foot sizes in Shade trees are the best to transplant.
- 7. Items not sold by size are all No. 1 quality or better. All sizes and grading conforms to the Standards of the American Association of Nurserymen.

8. Our salesmen should remember that they represent the largest, northern, hardy nursery concern in America, annually serving 30,000 customers, who have learned that it pays to buy trees from a reliable grower who refuses to offer cheap or inferior stock to its customers. Inferior grades of stock are sold to non-grower "nurseries", jobbers, and catalogue houses that attract their business by offering cheap prices. Usually the customer pays substantial express charges. Our truck delivery system assures delivery within 24 hours from storage to you.

Remember, you get no more than you pay for, and experience teaches that in nursery stock, the Best is the Cheapest. You will be proud to sell our quality of stock.

- 9. A good salesman never has to do any planting. He does not have time for it. When he plants, he only makes wages; when he sells, he has a nice income.
- 10. Salesmen are cautioned not to make replacements on stock that has not been properly taken care of, properly pruned when set and neither mulched nor cultivated. Trees planted and allowed to shift for themselves have less than a 50% chance to grow. Customers must be told that trees cannot be left to lay around before planting and must be planted and cared for very carefully the first two years. After that they will take care of themselves with ordinary care.

CARE OF NURSERY STOCK

- 11. A first class salesman always explains after the sale is made that the customer must come for his order on the first day of delivery; that the company cannot be responsible for any order not called for at that time.
- 12. Salesmen should advise every customer to soak his bundle in a tank of water or laundry tub so that the roots will be submerged for at least 24 hours, but not more than 40 hours before planting. (This does not apply to evergreens.) Then the stock will fill up with moisture and leaf out promptly. Also, to trim back the top, cutting off the majority of the limbs. Pruned trees start more readily and bear at least two years earlier than trees not pruned when set out. Pruning is important for all fruit and shade trees; Cut Leaf Birch, however, should not be pruned.

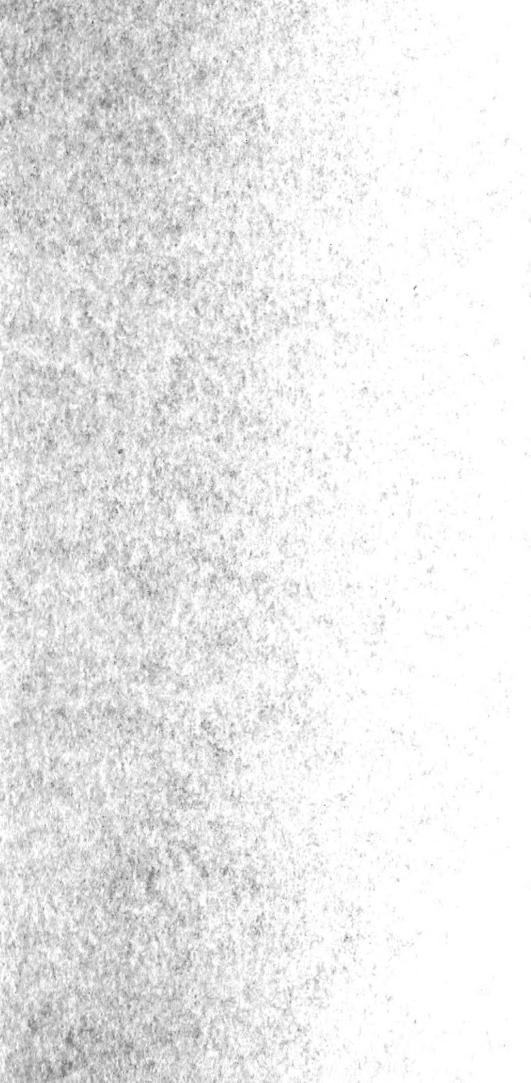
PREMIUMS FOR CASH PAYMENTS

13. We allow one shrub from our premium list to be given for each advance payment of \$10.00 up to \$25.00 on a single order, and two shrubs for each \$25.00 payment above that. Any additional gift of stock will be charged to the salesman at the list price less commission.

PREMIUM LIST

SPIREA, Van Houtte SPIREA, Frobel GRAPE VINES

HYDRANGEA, P. G. Tatarian Honeysuckle, Pink, Red or White Blossoms



4-WAY

Cashman WARRANTY

We warrant all Nursery Stock sold by us to be (1.) State and Federal Inspected. (2.) True to name and quality represented. (3.) To arrive in live condition at the proper planting season. (4.) To replace stock which does not grow for one-half original purchase price the following season provided the original purchaser promptly pays for it, immediately and properly plants and cares for it in accordance with our directions. Request for replacement must be made by September 1 following planting, remittance and copy of original order must accompany replacement request. Liability in no event exceeds original purchase price.

CASHMAN NURSERIES, INC.

